

00981

1988/09/00

~~SECRET~~

circa 1988

TALKER FOR MEETING WITH MINISTER OF DEFENSE

Qin Jiwei

(Phonetic: Chin)

(Addressed: Minister Qin)

TIME AND PLACE:

CHECKLIST:

- Photographers will be present at the outset of the meeting. It is customary for a group picture to be taken before the meeting.
- There will be consecutive interpretation by U.S. Embassy and Defense Ministry interpreters.

[REDACTED]

- The meeting is scheduled to last two hours. It will be the first of two meetings. There will not be sufficient time in this first meeting to cover all the talking points provided.

[REDACTED]

- For maximum effect, recommend you deliver the points on missile proliferation immediately prior to the points on the military relationship.

Main points to be discussed:

- Opening Remarks
- U.S. Soviet Relations
- Korea
- Cambodia
- Afghanistan
- Pakistan
- The Iran-Iraq War
- Outlook for the Future

ISSUES AND TALKING POINTS

OPENING REMARKS:

- MINISTER QIN, I WOULD LIKE TO BEGIN BY EXPRESSING MY GRATITUDE FOR YOUR GRACIOUS HOSPITALITY. MRS. CARLUCCI AND I, AND ALL THE MEMBERS OF MY DELEGATION ARE DELIGHTED TO HAVE THIS OPPORTUNITY TO VISIT CHINA AND TO MEET WITH YOU AND YOUR COLLEAGUES.
- MANY MEMBERS OF MY DELEGATION ARE OLD FRIENDS OF CHINA AND HAVE BEEN HERE SEVERAL TIMES. MR. ARMITAGE, FOR EXAMPLE, HAS BEEN HERE NO LESS THAN FIVE TIMES. THIS FREQUENT HIGH-LEVEL CONTACT IS A REFLECTION OF THE GREAT STRIDES OUR MILITARY RELATIONSHIP HAS MADE OVER THE PAST SEVERAL YEARS.
- MY VISIT IS THE FOURTH VISIT TO CHINA BY A SECRETARY OF DEFENSE SINCE OUR TWO COUNTRIES NORMALIZED DIPLOMATIC RELATIONS IN 1979.
 - FACE TO FACE MEETINGS BETWEEN THE MOST SENIOR LEADERSHIP OF OUR TWO MILITARIES BEGAN WITH SECRETARY BROWN'S VISIT IN 1981.
 - SECRETARY WEINBERGER'S HISTORIC VISIT IN SEPTEMBER 1983 OPENED THE DOOR TO SUBSTANTIAL MILITARY TECHNOLOGY COOPERATION AND MEANINGFUL DIALOGUE ON GLOBAL AND REGIONAL ISSUES.
 - BETWEEN SECRETARY WEINBERGER'S FIRST VISIT IN 1983 AND HIS SECOND VISIT IN 1986, OUR RELATIONSHIP EXPANDED AND DEEPENERD.
- EVEN THOUGH THIS IS MY FIRST VISIT TO CHINA AS THE SECRETARY OF DEFENSE AND YOU HAVE JUST RECENTLY BEEN APPOINTED AS THE MINISTER OF DEFENSE, I AM CONFIDENT THAT YOU AND I CAN SPEAK

AS OLD FRIENDS BUILDING ON THE SOLID FOUNDATION ESTABLISHED BY OUR PREDECESSORS.

- TODAY I WISH TO SHARE WITH YOU MY VIEWS ON DEVELOPMENTS IN OTHER PARTS OF THE WORLD THAT ARE IMPORTANT BOTH TO AMERICAN SECURITY INTERESTS AND TO THE PURSUIT OF INTERNATIONAL PEACE, PROSPERITY, AND STABILITY.
- I WELCOME YOUR INSIGHTS ON THESE ISSUES. I BELIEVE THAT EACH OF THESE TOPICS ALSO AFFECTS IN A MAJOR WAY THE POLICY-MAKING IN YOUR GOVERNMENT.

U.S.-SOVIET RELATIONS:

- OVER THE PAST SEVERAL YEARS, STEADY EMPHASIS ON A BROAD, FOUR-PART AGENDA ON ARMS CONTROL, HUMAN RIGHTS, REGIONAL AFFAIRS AND BILATERAL RELATIONS HAS ENABLED US TO ESTABLISH A STABLE, SUSTAINED BASIS FOR U.S.-SOVIET RELATIONS.
- WE HAVE LONG HELD THAT INCREASED CONTACT WITH THE SOVIET MILITARY AND DEFENSE COMMUNITY WOULD OFFER IMPORTANT OPPORTUNITIES.
- THE SOVIET DEFENSE ESTABLISHMENT PLAYS A CRUCIAL ROLE IN REGIME DECISION-MAKING, BUT PAST SOVIET RELUCTANCE TO LET MILITARY AND DEFENSE OFFICIALS CONDUCT INDEPENDENT DISCUSSIONS WITH WESTERN COUNTERPARTS HAD KEPT IT A CLOSED CIRCLE TO THE WEST.
- OUR PREVIOUS OVERTURES TO THE SOVIETS WERE NOT RECIPROCATED, BUT SINCE THE DECEMBER 1987 WASHINGTON SUMMIT, A NEW SOVIET WILLINGNESS TO ENGAGE ON THIS LEVEL HAS EMERGED.
- HIGH-LEVEL DEFENSE CONTACTS BEGAN WHEN CJCS ADMIRAL CROWE AND THE JOINT CHIEFS OF STAFF AND I MET WITH CHIEF OF THE

~~SECRET~~

11

SOVIET GENERAL STAFF MARSHALL AKHROMEYEV AT THE PENTAGON
DURING THE DECEMBER 1987 SUMMIT.

FURTHER HIGH-LEVEL CONTACTS THIS SUMMER HAVE INCLUDED THE JULY VISITS OF MARSHAL AKHROMEYEV AND THE SECRETARY OF THE AIR FORCE ALDRIDGE AND MY VISIT TO THE USSR IN AUGUST.

THE U.S. APPROACHES OUR MILITARY-TO-MILITARY DIALOGUE WITH THE SOVIET UNION WITH CAUTIOUS, SUBSTANTIVE GOALS. AT THE SAME TIME, WE ARE ALERT TO THE DANGERS OF MISREPRESENTATION OR MANIPULATION WHICH MAY BE INHERENT IN ANY DIALOGUE WITH THE SOVIETS.

- WE REALIZE THE DIALOGUE MAY HAVE THE EFFECT OF ENCOURAGING PUBLIC COMPLACENCY CONCERNING THE SOVIET THREAT. WE WILL NEED TO GUARD AGAINST THIS.
- WE HAVE SOUGHT TO APPRAISE REALISTICALLY THE FULL RANGE OF ISSUES WHICH AFFECT THE RELATIONSHIP IN ORDER TO BEGIN A DIALOGUE AIMED AT ENCOURAGING PEACE WHILE PRESERVING PREPAREDNESS.

PRESIDENT REAGAN'S FOUR-PART AGENDA FOR U.S.-SOVIET RELATIONS EMPHASIZES THAT ANY REALISTIC APPROACH MUST ADDRESS THE INTERRELATIONSHIPS AMONG ARMS CONTROL, HUMAN RIGHTS, REGIONAL AFFAIRS AND BILATERAL RELATIONS.

- THE FOUR-PART AGENDA ENCOMPASSES ALL OF SOVIET SOCIETY, ACKNOWLEDGING POSITIVE CHANGES, WHILE CALLING ATTENTION TO AREAS WHERE SOVIET AND ALLIED INTERESTS REMAIN AT ODDS.
- ALTHOUGH MILITARY TO MILITARY CONTACTS SERVE TO IMPROVE OUR BILATERAL RELATIONS AND BUILD CONFIDENCE IN THE ARMS CONTROL PROCESS, IT IS VITAL THAT WE PRESS FORWARD WITH THE REST OF OUR AGENDA.

SECRET

-- OBVIOUSLY, ARMS CONTROL ISSUES WILL BE DISCUSSED IN THE COURSE OF THESE CONTACTS.

-- TO THE EXTENT WE CAN CLARIFY POSITIONS, THAT CAN BE HELPFUL IN THE COMPLEMENTING EXISTING MECHANISMS.

- CERTAINLY, WE ARE INTERESTED IN HEARING YOUR VIEWS ON SINO-SOVIET RELATIONS. *(give Qin an opportunity to talk about Sino-Soviet relations)*

~~SECRET~~

6

~~SECRET~~

POINTS ON KOREA:

- THE 1988 SUMMER OLYMPICS WILL BE HELD IN SEOUL, KOREA FROM SEPTEMBER 17 - OCTOBER 2, 1988. WE WISH YOUR ATHLETES THE BEST OF LUCK. I AM CONFIDENT THEY WILL PERFORM WELL.
- 14 - A SUCCESSFUL OLYMPICS COULD SIGNIFICANTLY IMPROVE CHANCES FOR NORTH-SOUTH TALKS AND REDUCED TENSIONS ON THE PENINSULA.

~~SECRET~~

8

- IN LATE JUNE THE VIETNAMESE ANNOUNCED THE BEGINNING OF THE WITHDRAWAL OF THE 50,000 TROOPS IT IS COMMITTED TO WITHDRAWING BY THE END OF THE YEAR.

~~SECRET~~

~~SECRET~~

9

~~SECRET~~

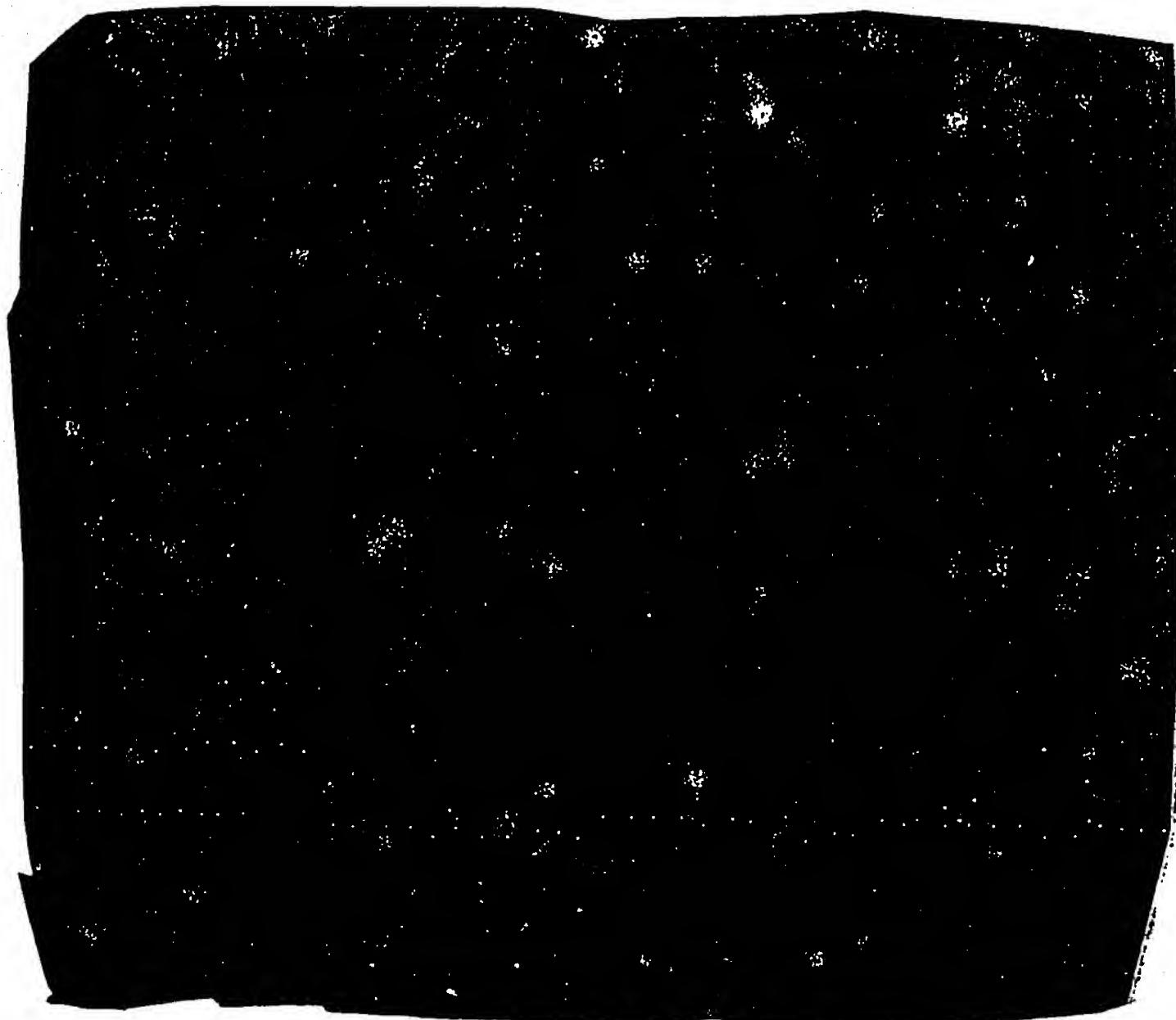
~~SECRET~~

10

~~SECRET~~

~~SECRET~~

11



POINTS ON IRAN-IRAQ WAR:

~~SECRET~~

~~SECRET~~

12

- THE U.S. HAS HAD A MILITARY PRESENCE IN THE GULF REGION FOR 1/12
MORE THAN 40 YEARS CONSISTENT WITH OUR INTERESTS THERE.

~~SECRET~~

POINTS ON AFGHANISTAN:

- THE GENEVA ACCORDS CONSTITUTED A MAJOR STEP TOWARD ENDING THE AFGHAN CONFLICT. PRESIDENT REAGAN HAS MADE THE SETTLEMENT OF SUCH REGIONAL CONFLICTS A NATIONAL PRIORITY FOR THE U.S. AND HAS UNDERSCORED THE IMPORTANCE WHICH WE ATTACH TO SOVIET WITHDRAWAL FROM AFGHANISTAN IN OUR OVERALL BILATERAL RELATIONS WITH THE SOVIET UNION.

- WE ANTICIPATE A SLOWDOWN OR EVEN A HALT IN THE SOVIET WITHDRAWAL FOR THE NEXT FEW MONTHS, AND HAVE SEEN EVIDENCE OF SOVIET AIR FORCE AND ADVISORY SUPPORT FOR RA FORCES EVEN IN AREAS ABANDONED BY THE SOVIETS.

POINTS ON PAKISTAN:

- PRESIDENT ZIA'S DEATH, TOGETHER WITH AMBASSADOR RAPHEL AND BRIGADIER GENERAL WASSOM AND A NUMBER OF SENIOR PAKISTANI GENERALS WAS A TRAGIC LOSS.

~~SECRET~~

15

~~SECRET~~

~~SECRET~~

16

- AT THE MOSCOW SUMMIT PRESIDENT REAGAN AND GENERAL SECRETARY GORBACHEV AGREED THAT EXPERT-LEVEL DISCUSSIONS SHOULD BE HELD. WE REMAIN PREPARED TO BRIEF YOU AFTER THESE INITIAL TALKS ARE HELD THIS MONTH.

~~SECRET~~

~~SECRET~~

17

-- HIGH-LEVEL VISITORS HAVE HAD MANY MEANINGFUL DISCUSSIONS
ON A WIDE VARIETY OF GLOBAL, REGIONAL, AND BILATERAL
ISSUES AND OUR MUTUAL UNDERSTANDING AND COOPERATION HAS
STEADILY IMPROVED.

~~SECRET~~

~~SECRET~~

18

OUTLOOK FOR THE FUTURE:

- YOU HAVE RECENTLY EXPERIENCED A CHANGE IN YOUR SENIOR MILITARY LEADERSHIP. SOON THERE WILL BE A PRESIDENTIAL ELECTION IN THE UNITED STATES AND WE WILL HAVE A CHANGE IN THE LEADERSHIP AT THE DEPARTMENT OF DEFENSE. I AM CONFIDENT, HOWEVER, THAT WHOEVER SUCCEEDS US, OUR MUTUAL INTERESTS WILL BE WELL SERVED BY FURTHER DEVELOPMENT OF OUR MILITARY RELATIONSHIP AND CONTINUED COOPERATION.
- I WOULD LIKE TO EXTEND AN INVITATION TO YOU AND MRS. QIN TO VISIT THE UNITED STATES NEXT YEAR AS THE GUEST OF THE DEPARTMENT OF DEFENSE. YOUR VISIT WILL CONTINUE THE HIGH-LEVEL INTERACTION WHICH PROVIDES LEADERSHIP AND DIRECTION TO OUR BILATERAL MILITARY RELATIONSHIP.

~~SECRET~~

~~SECRET~~

19



~~SECRET~~